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4 UNITED STATES DISTRICT COURT  
5 DISTRICT OF NEVADA

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7 STEVEN MALCOLM,

8 Plaintiff(s),

9 v.

10 ACRYLIC TANK MANUFACTURING, INC.,  
11 et al,

12 Defendant(s).

Case No. 2:17-CV-1108 JCM (PAL)

ORDER

13  
14 Presently before the court is third-party defendant Reynolds Polymer Technology, Inc.’s  
15 (“Reynolds”) motion to dismiss defendant/third-party plaintiff Acrylic Tank Manufacturing, Inc.’s  
16 (“ATM”) third-party complaint. (ECF No. 46). Reynolds subsequently filed an amended motion  
17 to dismiss ATM’s third-party complaint. (ECF No. 47). ATM responded to both motions to  
18 dismiss (ECF No. 49), and Reynolds replied (ECF No. 50).

19 **I. Facts**

20 This action arises from a 2007 contract between plaintiff Steven Malcolm (“Malcolm”)  
21 and ATM. (ECF No. 1). ATM agreed to build and install a state-of-the-art, three-story marine  
22 aquarium in Malcolm’s Scotland residence. *Id.* On November 30, 2015, the aquarium collapsed.  
23 *Id.* 25,000 gallons of salt water and live fish spread across the residence, causing damage to  
24 Malcom’s home and the contents therein. *Id.*

25 ATM did not build the aquarium alone. ATM retained Reynolds, which is incorporated  
26 and has its principal place of business in Colorado, to build a cylindrical tank three-and-one-half  
27 (3.5) meters in diameter and ten (10) meters in height. (ECF No. 22). Reynolds manufactured the  
28 acrylic cylinder and shipped it from its factory in Grand Junction, Colorado, directly to Scotland.

1 *Id.* In or around March 2010, ATM installed the aquarium in Scotland without Reynolds’  
2 participation. (ECF Nos. 1, 22).

3 On April 21, 2017, Malcolm filed this action, naming ATM and Reynolds as defendants.  
4 (ECF No. 1). On July 6, 2017, this court dismissed Malcolm’s causes of action against Reynolds  
5 for lack of personal jurisdiction. (ECF No. 22). On November 14, 2017, ATM filed a third-party  
6 complaint against Reynolds. (ECF No. 33). The third-party complaint alleges nine causes of  
7 action: (1) contractual implied indemnity, (2) equitable implied indemnity, (3) express indemnity,  
8 (4) contribution, (5) breach of express warranty, (6) breach of implied warranty, (7) declaratory  
9 relief, (8) breach of contract, and (9) negligence. *Id.*

10 Now, Reynolds moves to dismiss the third-party complaint on the grounds that the court  
11 does not have personal jurisdiction. (ECF Nos. 46, 47).

## 12 **II. Legal Standard**

13 Federal Rule of Civil Procedure 12(b)(2) allows a defendant to move to dismiss a complaint  
14 for lack of personal jurisdiction. *See* Fed. R. Civ. P. 12(b)(2). To avoid dismissal under Rule  
15 12(b)(2), a plaintiff bears the burden of demonstrating that its allegations establish a *prima facie*  
16 case for personal jurisdiction. *See Boschetto v. Hansing*, 539 F.3d 1011, 1015 (9th Cir. 2008).  
17 Allegations in the complaint must be taken as true and factual disputes should be construed in the  
18 plaintiff’s favor. *Rio Props., Inc. v. Rio Int’l Interlink*, 284 F.3d 1007, 1019 (9th Cir. 2002).

19 “When no federal statute governs personal jurisdiction, the district court applies the law of  
20 the forum state.” *Boschetto*, 539 F.3d at 1015; *see also Panavision Int’l L.P. v. Toeppen*, 141 F.3d  
21 1316, 1320 (9th Cir. 1998). Where a state has a “long-arm” statute providing its courts jurisdiction  
22 to the fullest extent permitted by the due process clause, as Nevada does, a court need only address  
23 federal due process standards. *See Arbellia Mut. Ins. Co. v. Eighth Judicial Dist. Court*, 134 P.3d  
24 710, 712 (Nev. 2006) (citing Nev. Rev. Stat. § 14.065); *see also Boschetto*, 539 F.3d at 1015.

25 An assertion of personal jurisdiction must comport with due process. *See Wash. Shoe Co.*  
26 *v. A-Z Sporting Goods Inc.*, 704 F.3d 668, 672 (9th Cir. 2012). Two categories of personal  
27 jurisdiction exist: (1) general jurisdiction; and (2) specific jurisdiction. *See Helicopteros*  
28

1 *Nacionales de Colombia, S.A. v. Hall*, 466 U.S. 408, 413–15 (1984); *see also LSI Indus., Inc. v.*  
2 *Hubbell Lighting, Inc.*, 232 F.3d 1369, 1375 (Fed. Cir. 2000).

3 General jurisdiction arises where a defendant has continuous and systematic ties with the  
4 forum, even if those ties are unrelated to the litigation. *See Tuazon v. R.J. Reynolds Tobacco Co.*,  
5 433 F.3d 1163, 1171 (9th Cir. 2006) (citing *Helicopteros Nacionales de Columbia, S.A.*, 466 U.S.  
6 at 414–16). “[T]he plaintiff must demonstrate the defendant has sufficient contacts to constitute  
7 the kind of continuous and systematic general business contacts that approximate physical  
8 presence.” *In re W. States Wholesale Nat. Gas Litig.*, 605 F. Supp. 2d 1118, 1131 (D. Nev. 2009)  
9 (internal quotation marks and citations omitted). In other words, defendant’s affiliations with the  
10 forum state must be so “continuous and systematic” as to render it essentially “at home” in that  
11 forum. *See Daimler AG v. Bauman*, 571 U.S. 117, 137 (2014).

12 Specific jurisdiction arises where sufficient contacts with the forum state exist such that  
13 the assertion of personal jurisdiction “does not offend ‘traditional notions of fair play and  
14 substantial justice.’” *Int’l Shoe Co.*, 326 U.S. at 316 (quoting *Milliken v. Meyer*, 311 U.S. 457,  
15 463 (1940)). The Ninth Circuit has established a three-prong test for analyzing an assertion of  
16 specific personal jurisdiction:

17 (1) The non-resident defendant must purposefully direct his activities or  
18 consummate some transaction with the forum or resident thereof; or perform some  
19 act by which he purposefully avails himself of the privilege of conducting activities  
20 in the forum, thereby invoking the benefits and protections of its laws;

21 (2) the claim must be one which arises out of or relates to the defendant’s forum-  
22 related activities; and

23 (3) the exercise of jurisdiction must comport with fair play and substantial justice,  
24 *i.e.*, it must be reasonable.

25 *Schwarzenegger v. Fred Martin Motor Co.*, 374 F.3d 797, 802 (9th Cir. 2004). “The plaintiff bears  
26 the burden of satisfying the first two prongs of the test. If the plaintiff fails to satisfy either of  
27 these prongs, personal jurisdiction is not established in the forum state.” *Id.* (citations omitted).

### 28 **III. Discussion**

#### *a. General jurisdiction.*

The court does not have general jurisdiction because Reynolds is not “at home” in Nevada.  
*See Daimler*, 571 U.S. at 137 (describing the general jurisdiction analysis for corporations).

1 For a corporation, “the place of incorporation and principal place of business are paradigm  
2 bases for general jurisdiction.” *Id.* (citation omitted). A corporation may also be subject to general  
3 jurisdiction in a forum where it has engaged in “substantial, continuous, and systematic courses of  
4 business” so as to render it “at home” in that forum. *Id.* at 137–38.

5 This court has previously held that Reynolds is not subject to general jurisdiction in  
6 Nevada. (ECF No. 22). A review of the underlying facts confirms that this court did not err.  
7 Reynolds is incorporated and has its principal place of business in Colorado. (ECF Nos. 1, 6).  
8 Further, Reynolds' contact with Nevada is not so continuous or systematic so as to render Reynolds  
9 at home. The vast majority of Reynolds' contact with this forum consists of sporadic commercial  
10 transactions and occasional business-related visits. (ECF Nos. 47, 49). Further, ATM has not  
11 shown any activities that amount to a continuous or systematic presence in Nevada. Reynolds  
12 does not have any offices, employees, or agents in Nevada. (ECF No. 47). Reynolds does not  
13 even advertise or engage in promotional events in Nevada. *Id.* Reynolds' connection to this forum  
14 can be summed up as brief and limited interactions that bring no assurance of continuing presence  
15 in this forum. Accordingly, the court does not have general jurisdiction over Reynolds.

16 *b. Specific jurisdiction*

17 ATM's last resort to avoid dismissal under rule 12(b)(2) is to demonstrate that its  
18 allegations establish a *prima facie* case for specific jurisdiction. *See Boschetto*, 539 F.3d at 1015.  
19 To establish a *prima facie* case, ATM must satisfy the first two prongs of the test for specific  
20 jurisdiction. *See Schwarzenegger*, 374 F.3d at 802.

21 *A. Purposeful availment*

22 The Ninth Circuit treats purposeful availment and purposeful direction as separate methods  
23 of analysis. *Wash. Shoe Co. v. A-Z Sporting Goods Inc.*, 704 F.3d 668, 672 (9th Cir. 2012).  
24 Purposeful availment is for suits sounding in contract, whereas purposeful direction is for suits  
25 sounding in tort. *Schwarzenegger*, 374 F.3d at 802 (citing *Dole Food Co. v. Watts*, 303 F.3d 1104,  
26 1111 (9th Cir. 2002)).

27 To meet the first two prongs of the purposeful availment analysis for specific jurisdiction,  
28 a plaintiff must show that defendant purposefully availed himself of the privilege of conducting

1 activities within the forum state and that those acts of purposeful availment give rise to plaintiff's  
2 claims. *Schwarzenegger*, 374 F.3d at 802. To determine this, the court will look at: "actions by  
3 the defendant *himself* that create a 'substantial connection' with the forum state," "affirmative  
4 conduct which allows or promotes the transaction of business within the forum state," and "prior  
5 negotiations and contemplated future consequences, terms of the contract and the parties' actual  
6 course of dealing." *Picot v. Weston*, 780 F.3d 1206, 1212 (9th Cir. 2015).

7 This court has previously held that Reynolds is not subject to specific jurisdiction in  
8 Nevada. (ECF No. 22). A review of ATM's response has not persuaded the court to depart from  
9 its original holding.

10 ATM argues Reynolds would occasionally visit ATM's office in Nevada for the purpose  
11 of soliciting business. (ECF No. 49). ATM continues that this solicitation eventually caused ATM  
12 to retain Reynolds to manufacture the cylindrical tank. *Id.* Reynolds claims that it was ATM that  
13 reached out first. (ECF No. 50). The parties do not dispute that Reynolds would occasionally  
14 travel to Nevada in order to solicit business. *See* (ECF Nos. 47, 49, 50). However, neither party  
15 has explained how the agreement between Reynolds and ATM came about.

16 What is most troubling is that ATM does not allege specific details that explain how the  
17 parties entered into an agreement, which would at least convey how the agreement arose from  
18 Reynolds' contacts with Nevada. In other words, ATM has alleged nothing more than bare  
19 allegations that Reynolds sought to be the supplier for the Scotland project. (ECF No. 49). These  
20 omissions are inexcusable because ATM was directly dealing with Reynolds and, therefore, has  
21 the ability to disclose the details relating to formation of the unwritten agreement.

22 Accordingly, ATM has failed to make a *prima facie* showing that Reynolds' contacts in  
23 Nevada give rise to Malcolm's claim.

#### 24 *B. Reasonableness*

25 Even if the court were to find that ATM has satisfied the first two prongs for exercising  
26 specific jurisdiction, such jurisdiction would be unfair and unreasonable.

27 To determine if the exercise of jurisdiction comports with "fair play and substantial  
28 justice," and is therefore "reasonable," the court considers the following seven factors:

- (1) the extent of the [defendant's] purposeful injection into the forum state's affairs;
- (2) the burden on the defendant of defending in the forum;
- (3) the extent of conflict with the sovereignty of the defendant's state;
- (4) the forum state's interest in adjudicating the dispute;
- (5) the most efficient judicial resolution of the controversy;
- (6) the importance of the forum to the plaintiff's interest in convenient and effective relief; and
- (7) the existence of an alternative forum.

*Dole Food Co. v. Watts*, 303 F.3d 1104, 1114 (9th Cir. 2002). "No one factor is dispositive; a court must balance all seven." *Panavision Int'l L.P. v. Toeppen*, 141 F.3d 1316, 1323 (9th Cir. 1998).

"The unique burdens placed upon one who must defend oneself in a foreign legal system should have significant weight in assessing the reasonableness of stretching the long arm of personal jurisdiction over national borders." *Core-Vent Corp. v. Nobel Indus. AB*, 11 F.3d 1482, 1488 (9th Cir. 1993), holding modified by *Yahoo! Inc. v. La Ligue Contre Le Racisme Et L'Antisemitisme*, 433 F.3d 1199 (9th Cir. 2006) (quoting *Asahi Metal Indus. Co. v. Superior Court of California, Solano Cty.*, 480 U.S. 102, 114 (1987)). However, "when minimum contacts have been established, often the interests of the plaintiff and the forum in the exercise of jurisdiction will justify even the serious burdens placed on the alien defendant." *Asahi*, 480 U.S. at 114.

States have a "manifest interest in providing effective means of redress for [their] residents." *McGee v. Int'l Life Ins. Co.*, 355 U.S. 220, 223 (1957). Further, "[a] choice of law provision may reinforce a defendant's 'deliberate affiliation with the forum State and the foreseeability of possible litigation there.'" *Parasoft Corp. v. Parasoft S.A.*, No. CV 14-9166-DMG (PLAx), 2015 WL 12645754, at \*3 (C.D. Cal. Feb. 9, 2015) (quoting *Elec. For Imaging, Inc. v. Coyle*, 340 F.3d 1344, 1353 (Fed. Cir. 2003)).

"[The most efficient judicial resolution] factor focuses on the location of the evidence and witnesses." *Panavision*, 141 F.3d at 1323 (citing *Caruth v. Int'l Psychoanalytical Ass'n*, 59 F.3d 126, 129 (9th Cir. 1995), holding modified by *Yahoo! Inc. v. La Ligue Contre Le Racisme Et*

1 *L'Antisemitisme*, 433 F.3d 1199 (9th Cir. 2006)). The fifth factor “is no longer weighed heavily  
2 given the modern advances in communication and transportation.” *Id.*

3 Here, the first two factors suggest that exercising jurisdiction over Reynolds would be  
4 unfair. Reynolds' performance of the agreement occurred entirely in Colorado, as Reynolds has  
5 its principal place of business in Colorado. Further, litigating in Nevada, where Reynolds does  
6 not have a single employee or agent, would unduly burden Reynolds into traveling to a different  
7 state to litigate an issue that occurred almost entirely in Scotland and Colorado.

8 The fifth and seventh factors also weigh against exercising specific jurisdiction. The  
9 Colorado courts, which the court recognizes as an adequate alternative forum, would be more  
10 efficient for litigation. The events that give rise to this action substantially occurred in Colorado  
11 and Scotland, making it easier for Colorado courts to access the pertinent evidence necessary to  
12 resolve this issue—Reynolds' manufacturing facility and employees are located in Colorado.

13 The fourth and sixth factors weigh in favor of exercising specific jurisdiction. Nevada  
14 courts have an interest in adjudicating issues that concern its own residents. ATM, as a Nevada  
15 resident, would also find courts in Nevada a more convenient place to litigate especially since  
16 Malcolm has already initiated suit in this forum.

17 In balancing the factors, although some weigh in favor of exercising specific jurisdiction,  
18 the court holds that ATM “failed to present a compelling case that the . . . exercise of jurisdiction  
19 in [Nevada] would be unreasonable.” *See Panavision*, 141 F.3d at 1324.

### 20 **III. Summary**

21 In sum, the court holds that it does not have personal jurisdiction over Reynolds. The court  
22 does not have general jurisdiction because Reynolds is not at home in Nevada. Further, the court  
23 does not have specific jurisdiction because ATM has not made a *prima facie* showing of purposeful  
24 availment and the exercise of specific jurisdiction would be unreasonable. Accordingly, the court  
25 will grant Reynolds' motion to dismiss for lack of personal jurisdiction.

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1 **IV. Conclusion**

2 Accordingly,

3 IT IS HEREBY ORDERED, ADJUDGED, and DECREED that Reynolds' amended  
4 motion to dismiss ATM's third-party complaint (ECF No. 47) be, and the same hereby is,  
5 GRANTED.

6 IT IS FURTHER ORDERED that Reynolds' motion to dismiss (ECF No. 46) be, and the  
7 same hereby is, DENIED as moot.

8 DATED August 21, 2018.

9   
10 UNITED STATES DISTRICT JUDGE